

Kindly complete the Questionnaire and provide us with as much detail as you can to assist us in providing you with bespoke investment advice. Please do not leave questions unanswered unless an answer is not applicable in which cases write "N/A".

Know Yourself: The Facts and Figures (Questions 1 – 25)

1. NAME: _____

2. SPOUSE: _____

3. ADDRESS: _____

4. CONTACT: _____

Residence Phone

Business Phone

Fax

Cell Phone

E-mail Address

Business Phone (spouse)

E-mail Address (spouse)

Best times for us to call if we have any questions about this data: _____

5. SOCIAL INSURANCE NUMBER _____ (Please leave blank if not yet a client.)

6. DATE OF BIRTH: _____
Self (MM/DD/YYYY) Spouse (MM/DD/YYYY)

7. CITIZENSHIP: _____

8. DEPENDENTS: _____

Name

Age

Name

Age

Name

Age

Name

Age

9. EMPLOYER: _____

Type of Business

Position/Title

10. ANNUAL INCOME: _____

11. Are you a member of a pension plan? Yes No

If yes, describe the plan: _____

12. At what age do you plan to retire? _____

13. **SPOUSAL INFORMATION**

A) EMPLOYER: _____

Type of Business	Position/Title
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B) ANNUAL INCOME: _____

C) Are they member of a pension plan? Yes No

D) If yes, describe the plan: _____

E) At what age do they plan to retire? _____

14. Do you have a close tie/affiliation with any public company? Yes No

If you answered yes, please provide details: _____

15. Do you own options granted by a public corporation? Yes No

If yes, please provide details: _____

16. Is your general health good? Yes No

17. Do you anticipate any changes to your overall financial circumstances in the future?

18. **PROFESSIONAL ADVICE CONTACT INFORMATION**

Accountant _____

Lawyer _____

Other(s) _____

19. **FINANCIAL INFORMATION**

REAL ESTATE

INVESTMENTS *(Please include recent statements as an attachment if preferred)*

LIFE/LONG TERM DISABILITY INSURANCE *(amounts and cash values):*

OTHER ASSETS, COLLECTIBLES, CHATTLES

PRIVATE COMPANIES

LIABILITES, MORTGAGES, LOANS *(Soft liabilities; alimony, allowances etc.)*

ESTIMATED NET WORTH \$ _____

20. Are the portfolio assets used as collateral for a loan or line of credit? Yes No

If yes, how much? \$ _____ *Lending Institution* _____

21. Do you have an up to date financial plan? Yes No

NAME OF PLANNER _____

CONTACT _____

If no, would you like a referral to one? Yes No Not Sure

22. What are your financial goals?

23. Amount of money you anticipate needing, if any, to have available from your investment portfolio for emergency purposes (i.e., within a few days): _____

24. Amount of money you anticipate needing, if any, for an expected major expenditure:
\$ _____ If so, when? _____

25. Do you require periodic payments from your investment portfolio? as follows:
Monthly \$ _____ Quarterly \$ _____ Other \$ _____

Know Yourself: Investment Experience (Questions 26A-D)

26. A) How do you rate your investment knowledge?
None Limited Average Sophisticated

B) What types of investments have you made in the past? (e.g. mutual funds, stocks, bonds, commodities or futures, options, real estate, GICs, CDs, tax shelters)

C) Outline your investment experience, likes and dislikes. _____

D) Have you lost significant capital from equity investments in the past?

Please Describe: _____

Know Yourself: Risk Tolerance (Questions 27, 28, 29)

27. INVESTMENT RISK ASSESSMENT

A) Which of the following statements best describes your attitude towards risk?

I am uncomfortable taking investment risks. I would prefer to avoid or minimize exposing capital to risk, recognizing that I may receive a lower rate of return as a result.

I am willing to accept a moderate amount of investment risk in an effort to generate returns in excess of what I believe will be the long-term effects of inflation.

I am comfortable assuming a fairly high level of investment risk in return for the opportunity of realizing potentially superior financial returns.

28. Are there any tax considerations or liabilities? Yes No

If yes, \$ _____ When _____

29. LEVEL OF INVESTMENT EDUCATION/SOPHISTICATION

CastleMoore has identified Five Levels of Investor Sophistication among our clients. These five levels express the amount of experience you have in a variety of different ways of investing. CastleMoore manages 4 of the 5 investor types. If you have not listened to our presentation on the five levels please request on-line access or a CD copy.

SAVER

The investment category Saver Investor refers to investors who wish to buy and sell securities that have specific maturity dates or **fixed income**. On a specific date in the future, the issuer will pay a specified amount of money to the investor.

What percentage of your current investments fit the **SAVER** investor category? _____%

Would you like to?: a) Increase it? b) Decrease it? c) Keep it the same?

CLASS INVESTOR

The investment category Class Investor refers to investors who wish to buy and sell the various classes of investments as follows:

- I **Cash** money market instruments maturing in one year or less (or equivalent)
- II **Fixed Income** same as for "saver" above, with maturities longer than one year (or equivalent)
- III **Equities** the stock market as represented by exchange traded funds or mutual funds (or equivalent)
- IV **Precious Metals** exchange traded funds or mutual funds or certificates representing the ownership of precious metals or precious metals mines (or equivalent)

What percentage of your current investments fit the **CLASS** investor category? _____%

Would you like to: a) Increase it? b) Decrease it? c) Keep it the same?

FOCUS INVESTOR

The investment category Focus Investor refers to investors who wish to buy and sell all the securities available to the saver and the class investor plus individual stocks and securities that represent stock market sub-indices.

What percentage of your current investments fit the **FOCUS** investor category? _____%

Would you like to: a) Increase it? b) Decrease it? c) Keep it the same?

TWO-WAY INVESTOR

The investment category Two-Way Investor refers to sophisticated investors who wish to buy, sell and sell short any of the securities listed above for other categories, plus derivative instruments.

What percentage of your current investments fit the **TWO WAY** investor category? _____%

Would you like to: a) Increase it? b) Decrease it? c) Keep it the same?

RISK MANAGEMENT INDEX INVESTOR

The investment category Risk Management Investor refers to investors comfortable with a more fully invested, more frequently traded portfolio of equities whose performance is measured on a relative basis versus absolute basis.

What percentage of your current investments fit the **RISK MANAGEMENT INDEX** investor category? _____%

Would you like to: a) Increase it? b) Decrease it? c) Keep it the same?

Overall Risk Management Profile

Now we combine your **Investment Risk Assessment** (question 27 above) with your **Level of Investor Sophistication** (question 29 above) to establish guidelines and constraints for how your investments should be managed.

Category I: The Saver Emphasis on safety of principal and income with minor emphasis on capital gain. Asset classes are cash or equivalent and fixed income securities or equivalent only and no stocks

Subcategory I (a) Custom risk: uses only Canadian Dollar denominated securities, federal and provincial debt instruments only, and is tailored directly to a specific income need or date

Authorized portfolio: Cash: 0% to 100% of total financial assets,
 Fixed income: 0% to 100% of total financial assets.
 Equities or precious metals: 0% of total assets.

Subcategory I (b) Moderate risk: uses Canadian and/or US Dollar denominated debt instruments, government issued or corporate A grade or better.

Authorized portfolio: Cash: 0% to 100% of total financial assets,
 Fixed income: 0% to 100% of total financial assets.
 Equities or precious metals: 0% of total assets.

Category II: The Class Investor Emphasis on risk management and on capital gain through investing in the various classes of investments, including but not restricted to cash, fixed income securities, the stock market, and the precious metals. (Moderate emphasis on income.) The goal is to participate in up trends of the various investment classes and to avoid down trends.

Subcategory II (a) Low risk: Authorized portfolio:

Cash and fixed income: 66% to 100% of total financial assets. Accounts may invest in Canadian dollar denominated debt instruments, government issued or corporate BBB grade or better.
Equities and precious metals: 0% to 33% of total financial assets. Accounts may invest in Exchange Traded Funds (or equivalent) only, trading on a recognized Canadian or US stock exchange.

Subcategory II (b) Moderate risk: Authorized portfolio:

Cash and fixed income: 33% to 100% of total financial assets. Accounts may invest in Canadian and/or US Dollar denominated debt instruments, government issued or corporate BBB grade or better.
Equities and precious metals: 0% to 66% of total financial assets. Accounts may invest in Exchange Traded Funds (or equivalent) only, trading on a recognized Canadian or US stock exchange.

Subcategory II (c) Entrepreneurial risk: Authorized portfolio:

Cash and fixed income: 0% to 100% of total financial assets. Accounts may invest in Canadian and/or US Dollar denominated debt instruments, government issued or corporate BBB grade or better.
Equities and precious metals: 0% to 100% of total financial assets. Accounts may invest in Exchange Traded Funds (or equivalent) only, trading on a recognized Canadian or US stock exchange.

Category III: The Focus Investor Emphasis on moderate income and capital gain through investing in individual stocks and industries within the stock market.

Subcategory III (a) Low risk: Authorized portfolio:

Cash and fixed income: 66% to 100% of total financial assets. Accounts may invest in Canadian and/or US Dollar denominated debt instruments, government issued or corporate A grade or better.
Equities and precious metals: 0% to 33% of total financial assets. Accounts may invest in Exchange Traded Funds (or equivalent) and large cap stocks, trading on a recognized Canadian or US stock exchange.

Subcategory III (b) Moderate risk: Authorized portfolio:

Cash and fixed income: 33% to 100% of total financial assets. Accounts may invest in Canadian and/or US Dollar denominated debt instruments, government issued or corporate A grade or better.
Equities and precious metals: 0% to 66% of total financial assets. Accounts may invest in Exchange Traded Funds (or equivalent) and both large cap and mid cap stocks, trading on a recognized Canadian or US stock exchange.

Subcategory III (c) Entrepreneurial risk: Authorized portfolio:

Cash and fixed income: 0% to 100% of total financial assets. Accounts may invest in Canadian and/or US Dollar denominated debt instruments, government issued or corporate A grade or better.

Equities and precious metals: 0% to 100% of total financial assets. Accounts may invest in Exchange Traded Funds (or equivalent) and stocks trading on a recognized Canadian or US stock exchange.

Category IV: The Two-Way Investor For sophisticated and experienced investors only, this risk profile emphasizes capital gain and trading profits with high tolerance volatility. Techniques include short selling and hedging. Asset classes include cash (and equivalent), fixed income securities (and equivalent), stocks (and equivalent), and derivative instruments, depending on risk subcategories outlined below.

Authorized portfolio: Cash and fixed income: 0% to 100% of total financial assets.

Equities: 0% to 100% of total financial assets.

Accounts may invest in Canadian and/or US Dollar denominated debt instruments, government issued or corporate A grade or better. Any corporate debenture may be used when fully or partially hedged with a short sale of the underlying stock. (This includes "junk bonds" and debentures in default.) Accounts may invest in Exchange Traded Funds (or equivalent) and stocks trading on a recognized Canadian or US stock exchange, options and other derivative instruments. Techniques used may include un-hedged short selling, synthetic hedges, other uses of derivative instruments, and convertible hedges.

Category V: Risk Management Index Investor Emphasis of account management is on equity-based capital gains and safety of capital. Portfolios are expected to be fully invested but can hold up to 100% cash or fixed income during periods of equity market weakness or equity market risk. Proprietary methodology is utilized in the selection and exclusion of positions. Fundamental and technical analysis techniques are used to further manage risk.

The methodology determines the position buy/sells and the actual position weightings. Individual position weightings can be capped or positions not taken. Hedging of positions or currency is allowed via negatively leveraged ETFs. Up to 100% of account assets can be placed in cash or equivalent (i.e. maturities). Frequent additions/deletions are expected. Deleted positions may remain in cash.

Subcategory V (a) RMI S&P/TSX 15: Authorized portfolio:

Up to 15 stocks are selected from the investment universe of the S&P/TSX Composite Index. Components can be removed from consideration based on capitalization or liquidity. Changes to the index will be incorporated into the portfolio but the actual timing will be done on a position by position basis.

Subcategory V (b) RMI S&P 30: Authorized portfolio:

Up to 30 stocks are selected from the investment universe of the S&P 500 Index. Changes to the S&P 500 Index will be incorporated into the portfolio but the actual timing will be done on a position by position basis.

Which category and subcategory do you feel comfortable with? You may select several

Category: _____ Subcategory: _____

Category: _____ Subcategory: _____

Category: _____ Subcategory: _____

Know Yourself: Personal Preferences (Questions 30 – 36)

30. Are there any restrictions on the sale of existing investments? Yes No

If yes, give details: _____

Do you wish custom management for them? Yes No Not Sure

31. Are there any restrictions on the purchase or sale of any securities? Yes No

If yes, give details: _____

32. Is there anything we should have asked you about your financial position that we didn't ask? Is there anything we should take into account when we make our recommendations? (e.g. employee stock options, other specifics?)

33. Would you like international investments? Yes No

34. How much time do you currently spend monitoring or managing your investments?
Hours per week _____ Do you enjoy this task? _____

35. Do you enjoy reading and learning about investments, new companies, and financial opportunities? Or would you rather be doing something else? *Please provide your thoughts*

36. How would you spend your time if you enjoyed complete financial independence?

37. If we are meeting three years from today to review things what will have had to have occurred for you to think our progress has been a success?

Signature Section

Client Name(s)

Client Signature

Client Signature

Date _____

CastleMoore Inc.

Date _____